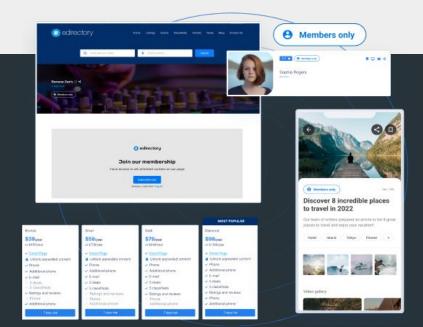


# Webinar

AUGUST 2024



### How To Create A Membership Directory

## Our Team



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## Next Events

- August 28th Marketing Funnel for Online Directories
- September 11th The eDirectory Banner Ads System
- September 25th Enhancing User Experience in Online Directories



https://www.edirectory.com/webinars

# Background on the eDirectory platform

Fits any industry or purpose

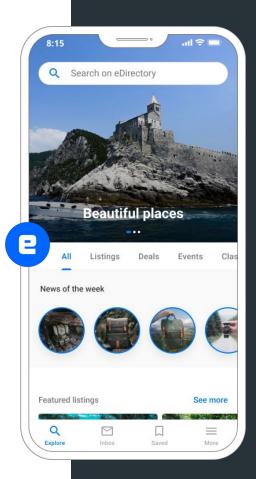
Highly customizable

Integrated native app builder

In-house Customization Team

Source code available

Request a live demo at www.eDirectory.com

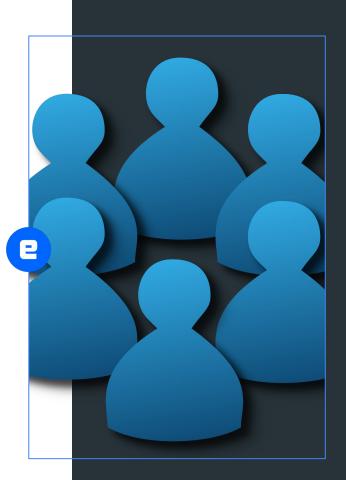


# How To Create A Membership Directory



## What is a Membership Directory?

- An online, searchable directory that shows detailed information about the members of an organization, association, or group
- Promotes members' businesses and services
- Seal of Approval
- A resource for identifying specific expertise within the group
- It facilitates communication, networking, and collaboration among members



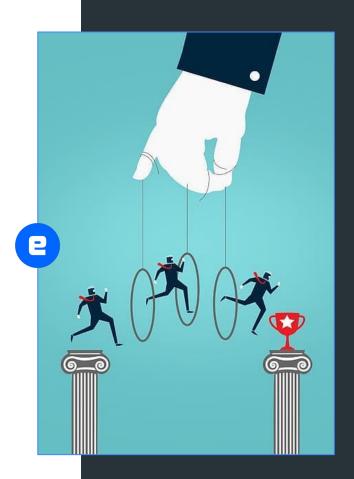
## Common Use-Cases

- Professional Associations
- Trade Associations
- Chambers of Commerce
- Subscription-Based Content Websites
- Discount Clubs
- Hobbyist Communities
- Nonprofit and Charitable Organizations
- Political Groups
- Religious or Spiritual Communities
- Health and Wellness Communities
- Educational and Training Platforms
- Alumni Associations



## **Benefits of a Member Directory**

- Manage membership fees, generates a Recurring Revenue Stream
- Improved Retention and Loyalty
- Marketing & Lead Generation for Members
- Can be used to manage Exclusive Access and Perks
- Professional Networking and Development
- Brand Loyalty and Advocacy
- Access Control to member Content
- Flexibility and Customization



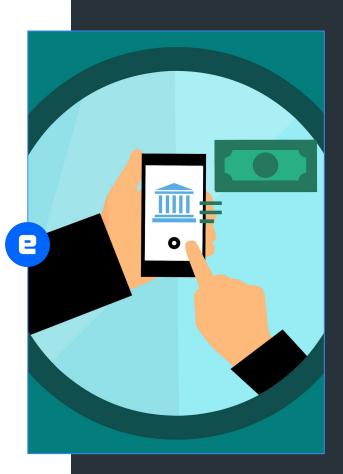
## **Monetizing a Member Directory**

#### Within eDirectory

- Collecting Membership Dues as a Listing Subscription
- Selling Articles, Events, Banners, etc
- Tailored packages
- Gated/Paywalled content for members

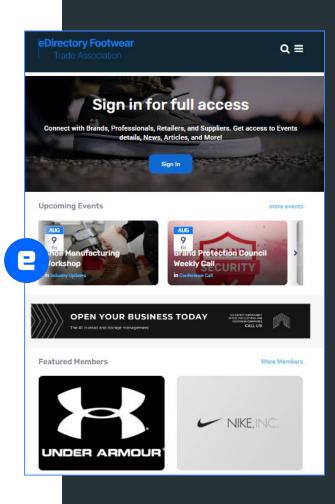
### **Outside eDirectory**

- Sponsored Newsletter
- Social Media Management
- Marketing Services
- Google Adsense and other Ad networks



## How eDirectory helps you

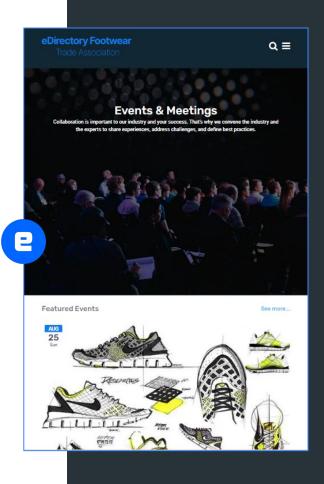
- Tiered Listings, Events, etc
- Paywalled/Gated settings
- Different payment cycles
- Automated billing system
- Flexible Page Editor



#### HOW TO CREATE A MEMBERSHIP DIRECTORY

#### **Use-Case: Footwear Trade Association**

- Brings together manufacturing companies, suppliers of materials, logistics, consulting services, and more
- Used by the Association to promote its own events, share news and articles about its niche
- Mix open and gated content to satisfy both members and non-members



## **DEMO & QUESTIONS**

